



First-class technical service and formulation advice, immediate sample and information provision coupled with efficient supply chain support form the cornerstone of long-lasting and loyal customer relationships.

Our experienced team of development scientists provide in-depth knowledge of the latest ingredients and their use in inventive applications. Valid research data and supporting documentation as well as customer audit trails and total

visibility of manufacturing sources are rapidly presented. Regulatory advice and trends analysis further augment our service provision to address customers' needs.

# Healthcare

## UK

### S. Black Ltd

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## About S. Black

S. Black Limited has been the leading independent specialist in the sales, marketing and technical support of innovative ingredients in the UK and Ireland for over 30 years. With a comprehensive ingredient portfolio within Life Science, we believe that it is essential to remain focused on our primary business areas.



We have therefore established separate business units where industry focused business managers, sales, operational, technical and marketing personnel provide tailored solutions to service the individual needs of the Personal Care, Fragrance Ingredient, Food and Nutrition and Healthcare sectors.

## Healthcare

Within Healthcare, we are proud to represent a world-class range of manufacturers, for all Topical, Oral, Nutraceutical and Flavour applications. The unique ingredients are supported by valid research data and original documentation, including regulatory compliance, Drug Master Files, Certificates of Suitability and technical specifications.

S. Black combines the strengths of our manufacturing partners and offers dedicated local service to our healthcare customers. Total visibility of manufacturing source strengthens customer audit trails of manufacturing, storage and supply routes.

As a responsible distribution company, S. Black's operations are controlled by an ISO 9001:2000 Quality System. Additionally, S. Black is a Responsible Care company, working to continually improve our operational standards with respect to health, safety and the environment.

External audits and risk assessments are used to confirm the suitability of our operation to handle healthcare ingredients.

## Expert evaluations for Topical, Tablet Coating and Flavour Applications

Our Applications Laboratory at Hertford has full stability testing, development and evaluation capabilities. An experienced team of development Scientists provide in-depth knowledge of the latest ingredients and their use in pioneering applications. Materials at the forefront of new technologies are constantly evaluated and products are only offered that are based on valid research with the appropriate documentation.



The technical / development team consists of a number of experienced pharmaceutical formulators, flavour technologists and film-coating specialists who are able to assist at all stages of new product development, offering regulatory and formulation assistance.



## S. Black joined the Azelis Group in 2007

Since its creation in 2001 through the merger of Novochem in Italy and Arnaud in France, Azelis is now well established as a leading European distribution group.

Its early strategy of growth through acquisition has resulted in almost complete European coverage with more than 33 countries integrated into an efficient operation that reaps the benefits of inter-group synergies, whilst maintaining a deep knowledge of and connection with local markets. Controlled management systems provide a forum for the exchange of best practices and ideas, where appropriate.

The organisation is focused on nine International Business Areas. Healthcare is part of Life Science within the group in combination with Food and Health and Personal Care.

## Customer Focus

### *The best possible service*

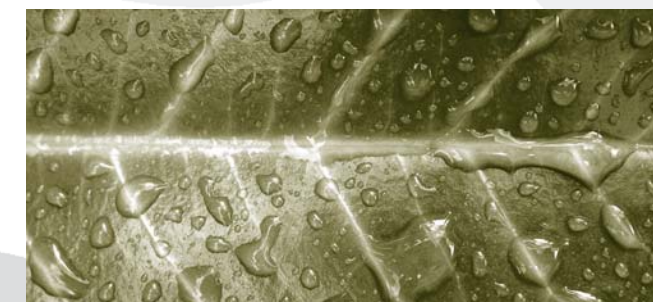
Technical sales managers, experienced in the Healthcare industry, work with customers to deliver sound commercial solutions. Our comprehensive product range allows the opportunity for one-stop-shopping thereby linking innovation and efficiency with tailored competitive packages.

Supporting our sales managers, we have an internal team of experienced customer service advisors who offer rapid responses to customer requests to provide the best possible service.

Key account management focus within the company allows our sales and supply chain teams the autonomy to present tailored solutions to fit individual customer's needs.



Our goal is to be your valued partner for new developments coupled with a competitive approach to customer solutions



Below are just some of the products that we offer. Please contact us or visit [www.sblack.com](http://www.sblack.com) to discover more.

## Major Product Groups

- API's
- Natural Antioxidants
- Nutritional Actives
- Pharma and Medical Grade Silicones for topical applications
- Pharma Grade Flavours
- Speciality Sugars
- Standardised Plant Extracts
- Topical and Oral Excipients
- Vitamins and Minerals